



Committed to the future of rural communities.

## Introduction and Welcome from the State Director

### Challenges and Opportunities In Rural California

In terms of geography, culture, history, and economic condition, rural California is incredibly diverse. The many California counties which are predominantly rural contain some of the most rapidly growing communities in the state, areas gripped by long-term decline, and everything in between.

Our mission at USDA Rural Development is nothing less than to increase economic opportunity and improve the quality of life in these rural communities - and that's every bit as broad as it sounds. It is also a mission that has changed over time. Not too many years ago, you knew us as the Rural Electrification Administration and the Farmers Home Administration. Today, you can think of USDA Rural Development as an investment bank for economic and community development in rural America.

Since 2001, USDA Rural Development California has invested over *\$2.4 billion* in our state's rural economies for affordable housing, critical infrastructure, community facilities, outreach to rural businesses and cooperatives, and aid to local government. Numbers, however, don't tell the whole story. These dollars represent water lines laid, hospitals built, businesses started and jobs created. They represent families moving into new homes, and affordable rental housing in small towns here in California. I am extremely proud of the proven ability of our staff to leverage existing human and financial capital in rural areas, and build a better future for rural Americans.

California's small towns and rural areas face both challenges and dramatic new opportunities. I am absolutely committed to working with rural communities and entrepreneurs in our great state to meet those challenges head-on, and seize the many opportunities that rural California enjoys today. We can't do our job though, without private investment and community leadership. That's where you come in. We have 18 offices across California – from Alturas to El Centro. I welcome you to stop in for a cup of coffee sometime and tell us about your goals. Chances are, we have a program that's right for you.

### USDA Rural Development Is On Your Team

USDA Rural Development California is ready to help with the following tools:

- Low-interest home loans and self-help housing programs
- Loan guarantees for business, mortgage and rental housing lenders
- Low-interest loans and grants for critical infrastructure, utility, and community facility projects
- Grants for value-added agricultural ventures and energy efficiency projects
- Grants for community-based economic development
- Affordable farm worker and rental housing programs

### Yes, It Can Be Done

Our staff pledges to help you through the paperwork process. Most people are pleased to find that it doesn't require an MBA or PhD to complete a successful application. We'll work with you to explain USDA Rural Development programs, to help you determine if your project meets our eligibility criteria and with strategic planning and utilization of our loans, grants, and technical assistance.

Thanks for your interest in USDA Rural Development California. We're working hard to help those in rural America succeed.

Sincerely,

A handwritten signature in cursive script that reads "Benjamin Higgins".

BENJAMIN HIGGINS  
State Director



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## State Office Directory

**USDA Rural Development – California**  
**430 G Street, Agency 4169**  
**Davis, CA 95616-4169**

**(530) 792-5800**  
**(530) 792-5837 fax**  
**(530) 792-5848 TDD**

State Director	Benjamin Higgins	(530) 792-5800 (530) 792-5837 fax
Administrative Program Director	Rita Medina	(530) 792-5833 (530) 792-5842 fax
Business & Cooperatives Program Director	Chuck Clendenin	(530) 792-5825 (530) 792-5838 fax
Community Programs Director	Janice Waddell	(530) 792-5810 (530) 792-5837 fax
Single Family Housing Program Director	Bob Anderson	(530) 792-5816 (530) 792-5838 fax
Multi-Family Housing Program Director	Stephen Nnodim	(530) 792-5830 (530) 792-5838 fax
Public Information Coordinator	Sarah Pursley	(530) 792-5801 (530) 792-5837 fax

## Offices and Area Directors

Office addresses, phone numbers and geographic coverage

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## Websites

USDA Rural Development - California  
USDA Rural Development  
United States Department of Agriculture

[www.rurdev.usda.gov/ca](http://www.rurdev.usda.gov/ca)  
[www.rurdev.usda.gov](http://www.rurdev.usda.gov)  
[www.usda.gov](http://www.usda.gov)

## Business and Cooperative Programs

USDA Rural Development's Rural Business and Cooperative programs deliver a variety of assistance to rural businesses and communities. All of them work in financial partnership with local economic organizations - banks and lenders, economic development groups, local revolving loan funds, universities, cities, counties, tribes, and cooperatives.

USDA PROGRAM	PURPOSE Program goal	ELIGIBLE APPLICANTS Who can apply	PROGRAM TYPE How it works	ELIGIBLE AREAS Rural population	AUTHORIZED PURPOSES Use of funds	TYPICAL FUNDING	RATES AND TERMS Rates can change	KEYS TO SUCCESS	WHEN TO APPLY	WHO TO CONTACT
<b>Business and Industry Loan Guarantee</b>	Creates incentive for business lending that saves and creates jobs	Rural business owners, banks and commercial lenders	USDA guarantees business loans made by banks	All rural areas other than cities of more than 50,000 population and their adjacent urbanized areas	The loans guaranteed can be used for real estate, equipment, working capital, and refinancing - for nonfarm businesses	\$1 million - \$10 million	Negotiated between business and lender - fixed or variable rates with no balloons	Lender-driven: there must be a bank willing to make the loan - (USDA only guarantees the loan) - business must have strong equity and collateral	Year-round	Local banks and business lenders or USDA Rural Development State Office
<b>Intermediary Relending Program (IRP)</b>	Capitalizes locally-run revolving loan programs for small businesses unable to qualify for bank financing	Nonprofit economic development groups, tribes and public bodies (e.g. cities or counties)	USDA loans money to a local revolving loan fund for relending to nonfarm businesses	Unincorporated areas with less than 25,000 population	The loans must be used to set up a loan program to make business loans for real estate, equipment, working capital, and refinancing - for nonfarm businesses	Maximum \$750,000 loans to re-lenders for business loans up to \$150,000	1%, 30 years to relender for rural business loans	Funding is limited, so these loans tend to go only to loan funds that will serve the neediest areas	Year-round with quarterly competition at national level	USDA Rural Development State Office
<b>Rural Business Enterprise Grant (RBEG)</b>	Supports community economic development programs that will assist small businesses		USDA makes grants to local economic development programs that support non-farm businesses	All rural areas other than cities of more than 50,000 population and their adjacent urbanized areas	The grant can be used to set up a revolving loan fund, provide technical assistance to businesses, develop infrastructure, provide job training, or do a feasibility study	\$25,000 - \$100,000	Grant	Funding is limited, so these grants tend to go only to the neediest areas - grant funds cannot be used for regional planning or business attraction projects	Once a year with annual competition at state level	USDA Rural Development Local or State Office
<b>Rural Cooperative Development Grant (RCDG)</b>	Supports centers to assist cooperatives	Universities and nonprofit economic development groups	USDA makes grants to centers for rural cooperative development		Grants are used to operate centers that assist rural cooperatives			Funding is limited, so these grants tend to go only to the neediest areas		
<b>Value Added Producer Grants (VAPG)</b>	Help producer-owned business ventures add value to products	Producers, farmer and rancher cooperatives, agricultural producer groups, and producer-based business ventures	USDA makes grants for value added activities; either planning or working capital	No limitations	Value Added:1) change in product physical state 2) differentiated production or marketing 3) product segregation 4) product produces renewable energy	\$50,000 - \$300,000		Priority given to products producing bio-energy	Annual competition at national level	
<b>Renewable Energy and Efficiency Grant Program (Farm Bill - Section 9006)</b>	To purchase renewable energy systems and make energy efficiency improvements	Farmers, ranchers, and rural business owners	USDA makes grants to purchase renewable energy systems and to make energy efficiency improvements	All rural areas other than cities of more than 50,000 population and their adjacent urbanized area	Eligible renewable energy projects include those for which energy is derived from wind, solar, biomass, geothermal, or for which hydrogen is derived from biomass or water using the previously stated energy sources	\$2,500 - \$500,000		The more cost effective the project will be and the more eligible matching funds the applicant provides, the more competitive the application will be		
<b>Renewable Energy and Efficiency Loan Guarantee Program (Farm Bill - Section 9006)</b>			USDA makes loan guarantee to purchase renewable energy systems and to make energy efficiency improvements			Not to exceed \$10 million	Not to exceed 50% of total eligible project cost		Year-round	

## Community Programs

USDA Rural Development delivers a variety of assistance to rural communities. Some involve direct assistance by USDA, while others work through local partnerships

USDA PROGRAM	PURPOSE  Program goal	ELIGIBLE APPLICANTS  Who can apply	PROGRAM TYPE  How it works	ELIGIBLE AREAS  Rural population	AUTHORIZED PURPOSES  Use of funds	TYPICAL FUNDING	RATES AND TERMS  Rates can change	KEYS TO SUCCESS	WHEN TO APPLY	WHO TO CONTACT	
<b>Community Facilities Guaranteed Loan</b> <i>(CF Guarantee )</i>	Provide an incentive for commercial lending that will develop essential community facilities	Banks and other commercial lenders to make loans to nonprofits, tribes, and public bodies (e.g., cities or counties)	USDA guarantees loans made by banks	Cities, towns, unincorporated areas with less than 20,000 population	The loans guaranteed can be used for real estate and equipment - types of projects include clinics, hospitals, public buildings, day care centers, fire stations, fire trucks, and recreational facilities	\$100,000 - \$6 million	Negotiated between borrower and lender - fixed or variable rates	Lender-driven: there must be a bank willing to make the loan - (USDA only guarantees the loan) - typically, only nonprofit borrowers qualify for CF guarantees	Year-round	Local banks or USDA Rural Development State Office	
<b>Community Facilities Direct Loan</b> <i>(CF Direct )</i>	Develop essential community facilities	Nonprofits, tribes, and public bodies (e.g., cities or counties)	USDA makes loans and grants to develop essential community facilities		The loans or grants can be used for real estate and equipment - types of projects include clinics, hospitals, public buildings, day care centers, and fire stations or fire trucks	\$100,000 - \$2 million	4.5%-5.5% fixed; 40 years maximum	The loan must be fully secured by a lien on the property financed or by a pledge of tax revenues		USDA Rural Development Local Offices	
<b>Community Facilities Grant</b> <i>(CF Grant )</i>	Help communities that cannot qualify for a CF loan pay for the cost of developing essential community facilities					\$15,000 - \$40,000	Grant	May pay for 15-75% of the project cost depending on the community's population and median household income			
<b>Economic Impact Initiative</b> <i>(EII)</i>	Help communities that have not employed rates in excess of 19.5% develop essential community facilities										
<b>Distance Learning and Telemedicine Loan and Grant</b> <i>(DLT)</i>	Support the development of telemedicine and distance learning systems	Schools, libraries, nonprofit hospitals, clinics, and tribes				USDA makes loans and grants	The funds can be used for initial capital and hardware costs that will enhance telecommunication capabilities for either public education or medical purposes	\$50,000-\$300,000 for grants - no limit for loans	Fixed based on Government cost of funds; 10 years <i>and/or</i> Grant	15% of grant amount required in non-federal matching funds - grants are only made available to the neediest applicants	Once a year with annual competition at national level

## Community Programs

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USDA PROGRAM	PURPOSE  Program goal	ELIGIBLE APPLICANTS  Who can apply	PROGRAM TYPE  How it works	ELIGIBLE AREAS  Rural population	AUTHORIZED PURPOSES  Use of funds	TYPICAL FUNDING	RATES AND TERMS  Rates can change	KEYS TO SUCCESS	WHEN TO APPLY	WHO TO CONTACT
<b>Water and Waste Disposal Loan and Grant</b> ( <i>WWD Loan and Grant</i> )	Develops and repairs water, sewer, storm drainage, and solid waste systems	Public bodies, tribes, and nonprofits (cities, water districts, mutual water companies)	USDA makes loans (sometimes with grants) for water and waste disposal facilities	Cities with less than 10,000 population and unincorporated areas	Eligible projects include water, sewer, solid waste and storm drainage systems - both new and repair projects - for domestic and industrial users (excludes irrigation)	\$1 million - \$3 million	Loans: below market, fixed, 40 years, also grants	Loans must be fully secured by revenues or assessments - grants focus on neediest applicants, depending on population, income, and health factors	Year-round	USDA Rural Development Local Offices
<b>Colonias and Native American Grants</b>	Helps especially needy border and Native American communities pay for all or part of the cost of water and waste disposal facilities		USDA makes grants for water and waste disposal facilities	Designated "Colonias" within 150 miles of US-Mexico Border and Native American communities		\$100,000 - \$500,000	Grant	Grant amount depends on community population, income, and health and safety factors		
<b>Broadband Loan</b>	Loans for cost of construction, improvement, and acquisition of facilities and equipment for broadband services	Corporations, limited liability co., cooperatives, tribes and public bodies	USDA makes loans for broadband facilities	Any rural community that is an incorporated or unincorporated place in the United States with less than 20,000 in population	To provide broadband service	\$11 million - \$80 million	Direct cost of money to government. Below market rates	Applicant must present a good business plan and have a 20% credit support		
<b>Community Connect Grants</b>	Grants for cost of construction of facilities and equipment for broadband services	Incorporated organization, tribe or tribal organization, cooperatives, limited liability co. state and local government	USDA makes grants for broadband facilities	Any rural community that has no existing residential broadband service whose population is less than 20,000. The applicant must provide broadband service to all critical facilities and establish a community center with 10 computers offering free high speed internet (200Khz or greater) to the community	To provide broadband services to both residential and businesses	\$200,000 - \$2 million	Applicant must provide a 15% matching cost or equivalent in kind equipment.	Applicants should show proof of community support and involvement. Applicants are only made to the neediest communities	Once a year with annual competition at national level	

## Single Family Housing Programs

USDA Rural Development's Single Family Housing programs deliver a variety of assistance to support the housing needs of rural people. Most involve direct assistance by USDA, while others work through local partnerships.

USDA PROGRAM	PURPOSE Program goal	ELIGIBLE APPLICANTS Who can apply	PROGRAM TYPE How it works	ELIGIBLE AREAS Rural population	AUTHORIZED PURPOSES Use of funds	TYPICAL FUNDING	RATES AND TERMS Rates can Change	KEYS TO SUCCESS	WHEN TO APPLY	WHO TO CONTACT
<b>Single Family Housing Direct Loan</b> <i>(502 Loan)</i>	Creates option for low income people to buy a modest home	Low and very low income people	USDA makes loan to home-buyers	Unincorporated areas, cities with less than 10,000 population, and some cities with less than 25,000 population and not part of an urban area	Buy and perform needed repairs on new or existing homes - 100% financing - no down payment required	\$90,000-\$190,000; up to 100% of the market value of the home	6.0% fixed (or lower if subsidized); 33-38 years	Applicants must have good credit and stable income adequate to repay the loan - Self-Help program available	Year-round	USDA Rural Development Local Offices
<b>Single Family Housing Participation Loan</b> <i>(502 Participation)</i>	Enhances ability of mortgage lenders to make loans so low-income people have option to buy a modest home	Low income people	USDA participates with a local mortgage lender in financing a home			\$90,000-\$190,000; up to 100% of the market value of the home	Mortgage lender's loan is fixed; 30 years; USDA's is 6.0% fixed (or lower if subsidized); 33-38 years	Mortgage lender loans 20+% of purchase price; USDA loans the rest - applicants must have good credit and stable income adequate to repay the loan		Participating mortgage lender, or USDA Rural Development Local Office
<b>Single Family Housing Guaranteed Loan</b> <i>(502 Guarantee)</i>	Creates incentive for mortgage lender to make home loans to low and moderate income people	Mortgage lenders making loans to low and moderate income people	USDA guarantees home loan made by mortgage lenders			\$290,000; up to 100% of the market value of the home	Mortgage lender's interest rate is negotiated but is fixed; 30 years; guarantee fee applies	Lender-driven: participant lenders make the loan - (USDA guarantees the loan) - applicants need good credit, stable income adequate for loan repayment		Participating mortgage lender, or USDA Rural Development State Office
<b>Single Family Housing Repair Loan</b> <i>(504 Loan)</i>	Modernizes or repairs a modest home	Very low income people	USDA makes loan to home owners		Install or repair water or sewer hook-ups, roofing, insulation, other improvements or to repair basic defects	\$20,000	1%, 20 year	Applicant must have limited resources and be unable to get credit elsewhere		USDA Rural Development Local Offices
<b>Single Family Housing Repair Grant</b> <i>(504 Grant)</i>	Rehabilitates substandard housing to a safe, decent and sanitary condition	Very low income people who are 62 years of age or older	USDA gives grant to home owners			\$7,500	Grant recipient must live in dwelling 3 years after the grant is made	Applicant must have limited resources - 504 Grant and Loan may be combined		

## Multi-Family Housing Programs

USDA Rural Development's Multi-Family Housing programs deliver a variety of assistance to support the housing needs of rural communities. Most involve direct assistance by USDA, while others work through local partnerships. This section includes Farm Labor Housing and Housing Preservation programs.

USDA PROGRAM	PURPOSE	ELIGIBLE APPLICANTS	PROGRAM TYPE	ELIGIBLE AREAS	AUTHORIZED PURPOSES	TYPICAL FUNDING	RATES AND TERMS	KEYS TO SUCCESS	WHEN TO APPLY	WHO TO CONTACT
	Program goal	Who can apply	How it works	Rural population	Use of funds		Rates can Change			
<b>Rural Rental Housing Direct Loan</b> <i>(515 Loan)</i>	Develops new rental or cooperative housing and related facilities for low income tenants	Individuals, corporations, associations, partnerships, trusts, tribes, public or private organizations, consumer cooperatives	USDA makes direct loan	Colonia, tribal land, EZ, EC or REAP zones, California list of designated places	Develop new rental housing	\$1,000,000 maximum	1% fixed (using interest credit); 30 years with 50-year amortization	Limited funding	Once a year with annual competition at national level	USDA Rural Development State Office
<b>Guaranteed Rural Rental Housing Loan</b> <i>(GRRH 538 Loan)</i>	Creates incentives and shares in the risks for commercial lenders to develop/repair apartments for low and moderate income tenants	A legal citizen of the United States, a non-profit, for-profit entity, banks and other lenders making loans to developers, tribes or public agencies	USDA guarantees the lenders loan	Cities, counties and areas with less than 10,000 population and some cities and areas with less than 25,000 population	Loans for new construction, purchase and rehabilitation/ renovation of existing apartments	No maximum or minimum amount	Negotiated between borrower and lender. (USDA may provide interest credit to reduce the effective interest rate)	Lender-driven: Lender must be willing to make the loan - (USDA's Guarantee serves as an enhancement to the lenders loan increasing the borrowers ability to obtain favorable loan terms)	Year-round	
<b>Farm Labor Housing Direct Loan and/or Grant for Off-Farm Housing</b> <i>(514/516 Loan and Grant)</i>	To increase the number of available off-farm housing units for year-round and migrant domestic farm laborers	Nonprofit limited partnerships with NP GP, non-profits, tribes, public agencies	USDA makes direct loan and/or grant	No restriction	Construction of new off-farm FLH units and related facilities for year-round and migrant domestic farm laborers	\$3 million maximum (total loan and grant). Limited partnerships with NP GP are not eligible for Section 516 Grants	Loan- 1% fixed; 33 years  Grant- 33 years	Competitive program, USDA may provide tenant specific rental assistance and/or operating assistance for eligible projects	Once a year with annual competition at national level	
<b>Housing Preservation Grant</b> <i>(HPG 533 Grant)</i>	Supports repair and rehab programs that correct safety and health hazards, comply with development standards or codes, or needed repairs to improve general living conditions for housing or rental properties occupied by very low and low income rural persons	Nonprofits, tribes, and public agencies	USDA makes grant to support local housing rehabilitation projects	Rural areas, cities with less than 10,000 population and some cities with less than 5,000 population	Any program that offers affordable assistance (loans, grants, subsidies, technical assistance, etc.) to repair low income housing	\$60,000 - \$150,000	Grant	Competitive program - preference is given to projects with matching funds and targeting very low income rural persons		
<b>Farm Labor Housing Loan for On-Farm Housing</b> <i>(514 Loan)</i>	Provide housing for both year-round and migrant domestic farm laborers	Individual farmers, farm partnerships, farm corporations and farm associations	USDA makes direct loan	No restriction	Construction of new on-farm housing or acquisition and rehabilitation of existing on-farm housing	Maximum loan is 100% of total project development costs	1% fixed; 33 years	Non-competitive program. Projects funded on a first-come, first-serve basis until funds are exhausted	Year-round	



### Special Initiatives in California

USDA Rural Development has established a number of special initiatives to target its assistance to rural communities with the greatest need.

	Description	Assistance / Contact
<b>Colonias</b> <i>Communities</i>	Multi-Family and Single Family housing and utilities development assistance for "Colonias" within 150 miles of US - Mexico border	USDA gives higher priority in allocating these program funds - contact USDA Rural Development local offices
<b>Empowerment Zone / Enterprise Community</b> <i>(EZ/EC)</i>	Multi-program assistance for competitively selected communities demonstrating superior cooperation, planning and vision - rural EZ/ECs are in Fresno and Tulare Counties and eastern Riverside County	USDA devotes funds in nearly every program to assist EZ/EC communities - contact Violet Gomes at 831-757-5294
<b>Champion Communities</b> <i>(CC)</i>	Multi-program assistance for EZ/EC applicant communities that were not selected but are continuing to work toward their vision	USDA gives Champion Communities priority in allocating rural program funds - contact Violet Gomes at 831-757-5294
<b>Self-Help Housing Program</b> <i>(Self-Help)</i>	Low and very low-income applicants participate with their neighbors in the construction of their homes, fostering pride-of-ownership while reducing their home loans to a more affordable level	Significant 502 loan funds are reserved for Self-Help subdivisions every year - contact Bob Anderson at 530-792-5816
<b>Community Adjustment and Investment Initiative</b> <i>(CAIP)</i>	Supplemental USDA business program funding for counties suffering job losses from NAFTA (North American Free Trade Agreement)	Extra B&I Guaranteed Loan funds are available to support business projects in these designated areas - contact Larry Strong at 530-885-6505 ext. 4
<b>First Responder Initiative</b>	Grants available for real estate and equipment for homeland security, public safety, fire protection and healthcare	USDA gives priority to first responder projects - contact USDA Rural Development local offices
<b>Faith-Based Community Initiative</b> <i>(FBCI)</i>	Faith-based organizations receive equal treatment when competing for federal funding opportunities	USDA gives equal treatment to faith-based organizations - contact USDA Rural Development local offices

**Offices**  
**USDA Rural Development - California**

<b>Office:</b>	<b>Address (city is office):</b>	<b>Phone:</b>	<b>Fax:</b>
<b>Area 1: Glenn, Lassen, Modoc, Plumas, Shasta, Siskiyou, Tehama, Trinity Counties</b>			
Roger J. Trindade, Area Director		(530) 226-2560 x4	(530) 226-2567
<b>Redding Area Office</b>	3644 Avtech Parkway, Suite A, 96002-9241	(530) 226-2560	(530) 226-2567
<b>Alturas</b>	808 West 12th Street, 96101-3211	(530) 233-4615	(530) 233-8869
<b>Yreka</b>	215 Executive Court, Suite. B 96097-2692	(530) 842-6123 x4	(530) 842-1027
<b>Area 2: Alpine, Amador, Butte, Calaveras, Colusa, Contra Costa, El Dorado, Mono, Nevada, Placer, Sacramento, San Joaquin, Sierra, Solano, Sutter, Yolo, Yuba Counties</b>			
Ron Tackett, Area Director		(530) 533-4401 x4	(530) 533-4936
<b>Oroville Area Office</b>	150-D Chuck Yeager Way, 95965-5791	(530) 533-4401 x4	(530) 533-4936
<b>Auburn</b>	251 Auburn Ravine Rd., Ste. 107, 95603	(530) 885-7081 x4	(530) 823-5504
<b>Elk Grove</b>	9701 Dino Dr., Ste. 170, 95624-4042	(916) 714-1104 x4	(916) 714-1118
<b>Area 3: Alameda, Del Norte, Humboldt, Lake, Marin, Mendocino, Monterey, Napa, San Benito, San Francisco, San Mateo, Santa Clara, Santa Cruz, Sonoma Counties</b>			
Al Aiello, Area Director		(707) 526-6797 x4	(707) 526-8942
<b>Santa Rosa Area Office</b>	777 Sonoma Ave., E St. Annex, 95404	(707) 526-6797 x4	(707) 526-8942
<b>Eureka</b>	5630 South Broadway, 95503-2027	(707) 443-6714 x4	(707) 443-7514
<b>Salinas</b>	744-A La Guardia St., 93905	(831) 757-5294 x4	(831) 424-7289
<b>Area 4: Fresno, Madera, Mariposa, Merced, Stanislaus, Tuolumne Counties</b>			
Richard Brassfield, Area Director		(559) 276-7494 x4	(559) 276-1791
<b>Fresno Area Office</b>	4625 W. Jennifer St., Ste. 126, 93722	(559) 276-7494 x4	(559) 276-1791
<b>Merced</b>	2135 Wardrobe Ave., Ste. A, 95340-6490	(209) 722-4119 x4	(209) 725-2964
<b>Modesto</b>	3800 Cornucopia Way, Ste. E 95358	(209) 491-9320 x4	(209) 491-9331
<b>Area 5: Inyo, Kern, Kings, San Luis Obispo, Santa Barbara, Tulare, Ventura Counties</b>			
Mike Carnes, Area Director		(559) 734-8732 x4	(559) 732-3481
<b>Visalia Area Office</b>	3530 W. Orchard Ct., 93277-7360	(559) 734-8732 x4	(559) 732-3481
<b>Bakersfield</b>	1601 New Stine Rd., Ste. 280, 93309-3698	(661) 336-0967 x4	(661) 336-0857
<b>Santa Maria</b>	920 E. Stowell Road, 93454-7008	(805) 928-5340 x4	(805) 928-9644
<b>Area 6: Imperial, Los Angeles, Orange, Riverside, San Bernardino, San Diego Counties</b>			
John Jebian, Area Director		(760) 342-4624 x4	(559) 347-4074
<b>Indio Area Office</b>	82-901 Bliss Ave., 92201	(760) 342-4624 x4	(760) 347-4074
<b>El Centro</b>	177 N. Imperial Ave., 92243-2808	(760) 352-4418 x4	(760) 352-0219
<b>Moreno Valley</b>	22690 Cactus Ave., Ste. 280, CA 92553-9035	(951) 656-6800	(951) 656-0094

## **Glossary of Terms and Acronyms**

### **USDA Rural Development - California**

**BTA** – Border Trade Alliance

**CC** – Champion Community

**DLT** – Distance Learning and Telemedicine

**EII** – Economic Impact Initiative

**EZ/EC** – Empowerment Zone/Enterprise Community

**Federal Register** – The *Federal Register* is the official daily publication for Rules, Proposed Rules, and Notices of Federal agencies and organizations, as well as Executive Orders and other Presidential Documents. For a searchable database see [www.gpo.gov](http://www.gpo.gov)

**GIS** – Geographic Information Systems

**GPRA** – Government Performance Results Act

**Guaranteed Loan** – Private sector lender originates, makes and services the loan with a Federal guarantee that provides a partial guarantee against loan loss

**Income Level Terms:** (applicable to housing programs)

**Low Income** – Household income less than or equal to 80% of the county adjusted median income.

**Moderate Income** – Household income less than or equal to \$5,500 more than the low income level for the county, or 110 % of the median income.

**Very Low income** – Household income less than or equal to 50% of the county adjusted median income.

**NCE** – National Center of Excellence

**NGO** – Non-Government Organization

**NOFA** – Notice of Funding Availability

**NOIP** – Notice of Intent to Participate

**Participation Loan** – Federal direct loan that is made in conjunction with a loan extended by a private sector lender

**RBS** – Rural Business (and Cooperative) Service

**RCAP** – Rural Community Advancement Program

**REAP Zone** – Rural Economic Area Partnership Zone

**Revolving Loan Fund** – Funding distributed through intermediaries (economic development groups, public bodies) for use by ultimate recipients (small businesses)

**RFP** – Request for Proposal

**RHS** – Rural Housing Service

**RSIP** – Rural Strategic Initiative Program

**RUS** – Rural Utilities Service

**SWB** – Southwest Border

**TA** – Technical Assistance; USDA program that provides funding for professional advice, training, counseling and similar guidance

**USDA-RD** – United States Department of Agriculture - Rural Development

**VAPG** – Value-Added Producer Grants